

**BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH**

(Registered in Bahamas)

Financial Statements
31 December 2020

**BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH**

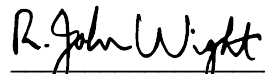
Responsibility for financial reporting
For the year ended 31 December 2020

The management of BF&M Life Insurance Company Limited (“the Company”) is responsible for the preparation of the financial statements of BF&M Life Insurance Company Limited – Bahamas Branch (“the Branch”) which are contained in this report. These financial statements have been prepared in accordance with International Financial Reporting Standards.

Management has established and maintains a system of financial reporting and internal controls to provide reasonable assurance that transactions are properly authorised and recorded. These controls include the careful selection, training, and supervision of qualified employees, the establishment of well-defined responsibilities, and the communication of policies relating to good conduct and business practice. Internal controls are reviewed and evaluated by the Company’s internal auditor function.

The shareholder’s independent auditors, PricewaterhouseCoopers Ltd. have audited the financial statements of the Branch in accordance with International Standards on Auditing and have expressed their opinion in their report to the Company’s shareholder. The auditors have unrestricted access to and meet periodically with the Audit, Compliance, and Corporate Risk Management Committee to review its findings regarding internal controls over the financial reporting process, auditing matters and reporting issues.

These financial statements have been authorised for issue. The Board of Directors has the power to amend these financial statements after issue, if required.



R. John Wight, FCPA, FCA, CPCU
BF&M Group Chairman and Chief Executive Officer



Michelle Jackson, MBA, M.Sc.
BF&M Lifeco EVP, Head of Life & Health



Independent auditor's report

To the Board of Directors and Shareholder of BF&M Life Insurance Company Limited

Our opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of BF&M Life Insurance Company Limited – Bahamas Branch (the Branch) as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

What we have audited

The Company's financial statements comprise:

- the statement of financial position as at December 31, 2020;
- the statement of income for the year then ended;
- the statement of changes in head office account for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Branch in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code) and the ethical requirements of the Chartered Professional Accountants of Bermuda Rules of Professional Conduct (CPA Bermuda Rules) that are relevant to our audit of the financial statements in Bermuda. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and the ethical requirements of the CPA Bermuda Rules.



Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Branch's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Branch's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branch's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Branch to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers Ltd.

**Chartered Professional Accountants
Hamilton, Bermuda**

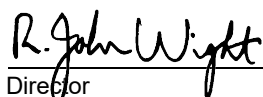
April 21, 2021

BF&M LIFE INSURANCE COMPANY LIMITED**BAHAMAS BRANCH**

Statement of Financial Position

As at 31 December 2020*(in thousands of Bahamian dollars)*


	Notes	2020	2019
		\$	\$
Assets			
Cash and cash equivalents	6	4,219	4,153
Accounts receivable	9	4	19
Insurance receivables	10	302	287
Regulatory deposit	7	4,261	2,641
Prepaid expenses		21	35
Policyholder loans		119	61
Property and equipment	11	53	76
Total assets		8,979	7,272
Liabilities			
Other liabilities	12	50	13
Insurance balances payable		300	178
Reinsurance liabilities	13	822	705
Insurance contract liabilities	14	6,295	5,353
Total liabilities		7,467	6,249
Head office account			
Head office account	3	1,512	1,023
Total liabilities and head office account		8,979	7,272

Approved by the Board of Directors

Director

April 21, 2021

Date



Director

The accompanying notes are an integral part of these financial statements.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Statement of Income
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

	Notes	2020 \$	2019 \$
Income			
Gross premiums written		1,486	1,748
Reinsurance ceded		(155)	(161)
Net premiums written			
Investment result	15	27	63
Total income			
		1,358	1,650
Benefits and Expense			
Insurance contracts benefits and expenses	16	1,406	2,209
Commission expenses		32	309
Operating expenses	17	841	868
Depreciation expense		19	20
Total benefits and expenses			
		2,298	3,406
Net (loss) for the year			
		(940)	(1,756)

The accompanying notes are an integral part of these financial statements.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Statement of Changes in Head Office Account
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

	Notes	2020 \$	2019 \$
Balance - beginning of year		1,023	2,552
Net (loss) for the year		(940)	(1,756)
Other head office net transactions	3	1,429	227
Balance – end of year		1,512	1,023

The accompanying notes are an integral part of these financial statements.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Statement of Cash Flows
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

	2020	2019
	\$	\$
Cash flows from operating activities		
Net (loss) for the year	(940)	(1,756)
Adjustments for:		
Investment income	(27)	(63)
Amortisation of property and equipment	19	20
Changes in assets and liabilities		
Insurance receivables	(345)	(419)
Accounts receivable	15	41
Prepaid expense	14	-
Policyholder loans	(58)	(38)
Other liabilities	44	48
Insurance balances payable	274	217
Reinsurance liabilities	117	(110)
Insurance contract liabilities	942	2,299
Regulatory deposit	(1,620)	(61)
Cash (used in) / generated from operations	(1,565)	178
Interest received	27	63
Net cash (used in) / generated from operating activities	(1,538)	241
Cash flows from investing activities		
Acquisition of property and equipment	4	-
Net cash generated from investing activities	4	-
Cash flows from financing activities		
Funding from head office	1,600	200
Net cash generated from financing activities	1,600	200
Increase in cash and cash equivalents	66	441
Cash and cash equivalents – beginning of year	4,153	3,712
Cash and cash equivalents – end of year	4,219	4,153

The accompanying notes are an integral part of these financial statements.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

1. NATURE OF THE BRANCH AND ITS BUSINESS

BF&M Life Insurance Company Limited – Bahamas Branch (the “Branch”) is a branch of BF&M Life Insurance Limited (the “Company”) a company incorporated in Bermuda on 13 November 1990 and is a wholly-owned subsidiary of BF&M Limited (“BF&M”). The financial statements presented are for the individual Branch which operates in Bahamas. The Company has been authorised to transact life, health and annuity insurance business in the Bahamas from 10 December 2006 through the Branch. The Branch receives full financial support from the Company.

The Company is registered as a Dual – Class D and Class 3B insurer under The Bermuda Insurance Act 1978, amendments thereto and related regulations (“the Act”) and writes group and individual life, accident and health, pension and annuity business. The address of its registered office is 112 Pitts Bay Road, Pembroke, HM08, Bermuda.

The Company’s principal business is insurance. It determines and charges a premium to policyholders which, taken as a pool with all other policyholders, is expected to cover underwriting costs and claims which may take a number of years to settle. The business risks of insurance reside in determining the premium, settlement of claims, and estimation of claim costs and management of investment funds.

At this time the Branch only writes group and individual life and accident insurance.

2. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

A. Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued and adopted by the International Accounting Standards Board (“IASB”).

B. Basis of preparation

i) Basis of measurement

The financial statements have been compiled on the going concern basis and prepared on the historical cost basis, as modified by the revaluation of financial assets and liabilities at fair value through profit or loss. The statement of financial position is presented in order of liquidity.

ii) Critical estimates, judgments and assumptions

The preparation of the Branch’s financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. All estimates are based on management’s knowledge of current facts and circumstances, assumptions based on that knowledge and their predictions of future events and actions. It is reasonably possible, on the basis of existing knowledge, that outcomes within the next financial year that are different from the assumptions made could require a material adjustment to the carrying amount of the asset or liability affected. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which estimates are revised and in any future periods affected.

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

Key sources of estimation uncertainty and areas where significant judgments have been made and discussed throughout the notes to these financial statements include the actuarial assumptions used in the valuation of insurance contract liabilities under the Canadian Asset Liability Method (“CALM”) require significant judgment and estimation. Key assumptions and considerations in choosing assumptions are discussed in Notes 2I and sensitivities are discussed in Note 5B.

iii) COVID-19 Pandemic Considerations

In early 2020, the world was impacted by COVID-19, which was declared a pandemic by the World Health Organization. The overall impact of the COVID-19 pandemic is still uncertain and dependent on the progression of the virus and on actions taken by governments, businesses and individuals, which could vary by country and result in differing outcomes.

The application of our accounting policies requires estimates, assumptions and judgments as they relate to matters that are inherently uncertain. We have established procedures to ensure that our accounting policies are applied consistently and there have been no material changes to methodologies for determining estimates. With respect to the critical estimates, judgements, and assumptions in Note 2B(ii), no material COVID-19 specific provisions or adjustments were warranted. Management continue to monitor the Branch’s experience and exposure to the COVID-19 pandemic, including the continued monitoring and evaluation of the risks included in Note 5.

C. Foreign currency translation

i) Functional and presentation currency

Items included in the financial statements of the Branch are measured using the currency of the primary economic environment in which the entity operates (the “functional currency”). All amounts in the financial statements are in thousands of Bahamian dollars, which is the Branch’s presentation currency.

ii) Transactions and balances

Monetary assets and liabilities denominated in currencies other than the functional currency of the Branch are translated into the functional currency using the rate of exchange prevailing at the statement of financial position date. Income and expenses are translated at rates of exchange in effect on the transaction dates. Foreign exchange gains and losses if any are expensed on the statement of income.

D. Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held on call with banks, other short-term highly liquid financial assets with original maturities of three months or less and are readily convertible to known amounts of cash and which are subject to an insignificant change in value, and bank overdrafts.

E. Regulatory deposit

Regulatory deposits are held with the Regulator as a legal requirement in order to provide services in Bahamas.

F. Impairment of assets

The Branch reviews the carrying value of its financial assets at each period end for evidence of impairment and reversal of previously recognised impairment losses.

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

When loans and receivables assets carried at amortised cost are impaired, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. For all loans and receivables where an impairment loss has occurred, if any, the carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the statement of income. When an event occurring after the impairment was recognised causing the amount of impairment loss to decrease, the decrease in impairment loss is reversed in the statement of income.

G. Property and equipment

All assets classified as property and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Branch and the cost of the item can be measured reliably. Expenditures relating to ongoing maintenance of property and equipment are expensed as incurred in operating expenses on the statement of income.

Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives at the following rates:

Furniture and equipment	5 years – 10 years
Computer hardware	3 years – 5 years

The assets' residual values and useful lives and method of depreciation are reviewed at the end of each reporting period and adjusted if appropriate. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is considered impaired and it is written down immediately to its recoverable amount. In the event of improvement in the estimated recoverable amount, the related impairment may be reversed.

H. Leases

Lease contracts that contain an identified asset for which the Branch has the right to direct the use of the identified asset and obtain substantially all of the economic benefits through the period of use are recognised on the statement of financial position as a right-of-use asset within Property and Equipment and a corresponding liability within Other Liabilities at the date at which the leased asset is available for use by the group.

The Branch is in a commercial lease that expires in 2021. This is classified as a lease that does not substantially transfer all of the risks and rewards of ownership and is considered an operating lease. As such, the payments made under operating leases are included within operating expenses in the statement of income.

I. Insurance contracts

The Branch issues contracts that transfer insurance risk.

i) Insurance contracts

Insurance contracts are those contracts where the Branch (the insurer) has accepted significant insurance risk from another party, the policyholder, by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Branch determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. In addition, the Branch considers the proportion of premiums received to the benefit payable if the insured event did occur. Once a contract has been classified as an insurance contract, it remains an

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

Life insurance contracts include term, whole life and universal life insurance contracts, and group life and accident insurance policies. The Branch holds whole life contracts which may be either participating or non-participating contracts.

Section a) – b) outlines the recognition and measurement of material financial line items related specifically to insurance contracts.

a. Reinsurance contracts held related to insurance contracts

The Company uses reinsurance in the normal course of business to manage its risk exposure. The Branch benefits from this arrangement. Contracts entered into by the Company with reinsurers, under which the Company is compensated by the reinsurers for losses on one or more contracts issued by the Branch and that meet the classification requirements for insurance contracts, are classified as reinsurance contracts held. Reinsurance liabilities are measured using the amounts and assumptions associated with the underlying insurance contracts and in accordance with the terms of each reinsurance contract.

To further mitigate underwriting risk, the Company purchases reinsurance to share part of the risks originally accepted by the Branch in writing premiums. This reinsurance, however, does not relieve the Branch of its primary obligation to policyholders. If any reinsurers are unable to meet their obligations under the related agreements, the Branch remains liable to its policyholders for the unrecoverable amounts.

The benefits to which the Branch is entitled under its reinsurance contracts held are recognised net as reinsurance assets or liabilities. The assets consist of short-term balances due from reinsurers, as well as longer term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are amortised consistent with the underlying insurance contracts.

The Branch assesses its reinsurance assets for impairment on an annual basis. If there is objective evidence that the reinsurance asset is impaired, the Branch reduces the carrying amount of the reinsurance asset to its estimated recoverable amount and recognises that impairment loss if any in the statement of income.

b. Insurance contract liabilities

These contracts (meaning insurance contract liabilities, both participating and non-participating) include all forms of life and accident insurance sold to individuals and groups. A provision for life insurance liabilities is made which represents the amounts required, in addition to future premiums and investment income, to provide for future benefit payments, policyholder dividends, commission, and policy administrative expenses for all in-force life insurance policies. These benefits are determined using generally accepted actuarial practices according to standards established by the Canadian Actuarial Standards Board (“ASB”). In accordance with these standards, the provisions have been determined using the CALM or an approximation of CALM.

The insurance liabilities under CALM are calculated by projecting asset and liability cash flows under a variety of interest rate scenarios using best estimate assumptions, together with margins for adverse deviations with respect to other contingencies pertinent to the valuation. Long term business provisions make sufficient allowance for the expected experience scenario and for adverse deviations in experience. Liabilities derived through an approximation to CALM utilize a combination of Branch, Company and industry specific experience in order to determine the best estimate assumptions and corresponding margins for adverse deviations. Many of the estimates used in actuarial valuation relate to future events and involve a significant amount of judgment. As a result, these estimates are subject to revision on a regular basis.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

Expected reinsurance recoveries, net of any required provision for impairment, are estimated using principles consistent with the Branch's method for establishing the related liability and are recorded in accordance with the terms of the Company's reinsurance agreements.

ii) Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders. These receivables and payables are included in accounts receivable, insurance receivable, insurance balances payable, and insurance contract liabilities in the statement of financial position. If there is objective evidence that the receivable is impaired, the Branch reduces the carrying amount of the receivable accordingly and recognises that impairment loss in the statement of income. The Branch gathers the objective evidence that a receivable is impaired using the same process adopted for loans and receivables in Note 2F above. The impairment loss is calculated using the same method used for these financial assets.

J. Loans to policyholders

Loans to policyholders are initially measured at fair value and subsequently carried at amortised cost and are fully secured by the policy values on which the loans are made.

K. Revenue recognition

Revenue comprises the fair value for services. Revenue is recognised as follows:

i) Premium income

Premiums on most life insurance contracts are recognised as revenue when due from the policyholder.

ii) Investment income

Investment income is recorded on an accrual basis.

3. HEAD OFFICE ACCOUNT

This account is used by the Branch to account for all transactions with the Company as the head office. It is credited for all expenses paid by the head office on behalf of the Branch. It is debited for all cash collected, by the head office on behalf of the Branch. The net amount of these transactions totaled \$(171) for the 2020 year (2019: \$27). During the year, the Branch received \$1,600 in cash from the Company to support its operations (2019: \$200). This account represents the net investment by the head office in the branch. The Branch has not been allocated any corporate shared cost by the Company.

4. NEW AND REVISED ACCOUNTING STANDARDS

A. New and revised International Financial Reporting Standards adopted in 2020

The Branch has applied the following standards and amendments for its annual reporting period commencing 1 January 2020:

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

i) Extension of the temporary exemption from applying IFRS 9 Financial Instruments

In response to concerns regarding temporary accounting mismatches and volatility, and increased costs and complexity, IASB issued amendments to IFRS 4 Insurance Contracts in 2017. The two optional solutions (temporary exemption from IFRS 9 and Overlay approach) raised some considerations which required detailed analysis and management judgement. On the issue of IFRS 17 (Revised) Insurance Contracts in June 2020, the end date for applying the two options under the IFRS 4 amendments was extended to 1 January 2023, aligned with the effective date of IFRS 17.

The Branch adopted the temporary exemption from IFRS 9 by continuing to apply IAS 39 Financial Instruments: Recognition and Measurement. The Branch's activities are predominantly connected with insurance. The predominance assessment completed as at 31 December 2015 is 90% as required by amendments to IFRS 4.

ii) Amendments to Other

The Branch adopted amendments to IAS 1- *Presentation of Financial Statements* and IAS 8 - *Accounting Policies, Changes in Accounting Estimates and Errors*. The adoption of these standards and amendments did not have a significant impact on the Branch's financial statements.

B. New and revised International Financial Reporting Standards to be adopted in 2021 or later

The following new and amended standards and interpretations were issued by the IASB and are expected to be adopted by the Branch in 2021 or later.

i) IFRS 9 - Financial Instruments ("IFRS 9")

In July 2014, the IASB issued the final version of this standard that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9.

The standard is effective for years beginning on or after 1 January 2018 and is to be applied either retrospectively or on a modified retrospective basis. The IASB issued amendments in October 2017 that are effective for annual periods beginning on or after 1 January 2019.

IFRS 9 brings together all three aspects of the accounting for financial instruments project undertaken by the IASB: classification and measurement, impairment and hedge accounting. Financial asset classification is based on the cash flow characteristics and the business model in which an asset is held. The classification determines how a financial instrument is accounted for and measured. IFRS 9 also introduces an impairment model for financial instruments not measured at fair value through profit or loss that requires recognition of expected losses at initial recognition of a financial instrument and the recognition of full lifetime expected losses if certain criteria are met. In addition, a new model for hedge accounting was introduced to achieve better alignment with risk management activities.

In March 2020, the IASB decided to further defer the effective date of IFRS 9 to 1 January 2023, in line with the proposed deferral of the implementation of IFRS 17. The Branch is assessing the impact of this standard.

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

ii) IFRS 17 – Insurance Contracts (“IFRS 17”)

The standard was issued in May 2017 and supersedes IFRS 4 and related interpretations. Whereas IFRS 4 allows insurance entities to use their local Generally Accepted Accounting Principles when accounting for insurance contracts, IFRS 17 defines rules with the aim to increase the comparability of financial statements. The standard requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts.

In March 2020, IASB decided to defer the effective date of IFRS 17 to 1 January 2023. The Branch is assessing the impact of this standard and expects that it will have a significant impact on the Branch's financial statements

There are no other IFRS's and IFRIC interpretations that are not yet effective that would be applicable and expected to have a material impact on the Branch.

5. MANAGEMENT OF FINANCIAL AND INSURANCE RISK

Risk is managed at the Company level. The Company's primary objective in undertaking risk management activity is to manage risk exposures in line with risk appetite, minimizing its exposure to unexpected financial loss and limiting the potential for deviation from anticipated outcomes. In this respect, a framework of limits and qualitative statements, aligned with the Branch's risk appetite, is in place for material exposures. Key management recognizes the critical importance of having efficient and effective risk management systems in place.

A. Financial Risks

i) Credit risk

Credit risk is the exposure that a counter-party to a financial instrument is unable to meet an obligation, thereby causing a financial loss to the Branch. Financial assets which potentially expose the Branch to credit risk mainly consist of cash and cash equivalents, regulatory deposits, insurance receivable, accounts receivable and policyholder loans.

All cash and cash equivalents are held with one financial institution, which has an A credit rating, in the Bahamas. The regulatory deposits are held with one financial institution in the Bahamas on behalf of the Bahamian Insurance Regulator. All reinsurance recoverable balances are recoverable from large reputable reinsurers.

Reinsurance is placed with well-established reinsurance companies with strong credit ratings. All major reinsurers are rated A or better with A.M. Best.

ii) Liquidity risk

Liquidity risk is the risk that the Branch will encounter difficulty in meeting obligations as they become due. The Company has the following policies and procedures in place to manage this risk within the Branch:

- Management maintains levels of cash and short-term deposits within the Branch, which are sufficient to fulfill the Branch's short-term obligations;
- Short-term cash flow needs are adequately met by operating cash flows;
- In the event of a cash shortfall, funds will be transferred from the Company to the Branch.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

The maturity profiles of the Branch's significant insurance and financial liabilities are summarised in the following tables. Maturity profiles for financial liabilities are disclosed according to contractual maturity dates. Maturity profiles for net insurance liabilities are based on expectations.

The maturity profile of liabilities at 31 December 2020 is as follows:

	Within 1 year	1-5 years	Over 5 years	Total
	\$	\$	\$	\$
Other liabilities	50	-	-	50
Insurance balances payable	300	-	-	300
Insurance contract liabilities – net of reinsurance	1,075	-	6,042	7,117
Total	1,425	-	6,042	7,467

The maturity profile of liabilities at 31 December 2019 is as follows:

	Within 1 year	1-5 years	Over 5 years	Total
	\$	\$	\$	\$
Other liabilities	13	-	-	13
Insurance balances payable	178	-	-	178
Insurance contract liabilities – net of reinsurance	677	-	5,381	6,058
Total	868	-	5,381	6,249

iii) Interest rate risk

Interest rate risk is price volatility produced by changes in the overall level of interest rates. Interest rate risk is managed at the Company level.

iv) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Branch is not significantly exposed to foreign exchange risk because of the following:

- The majority of the Branch's assets, liabilities, and earnings are denominated in Bermuda, Bahamian or United States dollars;
- The Bermuda and Bahamian dollars are pegged to the United States dollar.

B. Insurance risk

Insurance risk in the Branch arises through its exposure to mortality and morbidity risks and exposure to worse than anticipated operating experience on factors such as persistency levels and management and administration expenses.

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

C. Management of life insurance risks

The Branch has developed an insurance risk policy and guidelines on the practical application of this policy. Individual insurance risks are managed at a Company business unit level and are also monitored at the Branch and Company level.

The impact of insurance risk is monitored by the business units as part of the control cycle of business management. Exposure is monitored through the assessment of liabilities and the asset liability management framework process. At the Company level the overall exposure to insurance risk is measured through management reporting, Dynamic Capital Adequacy Test (“DCAT”), and Bermuda Solvency Capital Requirement (“BSCR”) analysis.

The Board of Directors considers the reinsurance coverage across the life businesses. It confirms that guidance and procedures are in place for each of the major components of insurance risk, and that the businesses mitigate against any insurance risk within the parameters for the overall Company risk appetite.

The Board of Directors has also developed guidance for business units on management of a number of areas of insurance risk to ensure best practice is shared throughout the Company and common standards are adopted.

The individual life insurance risks are managed by the Company as follows:

- Mortality risks are mitigated by use of reinsurance. The Company selects reinsurers, from those approved by the Company, based on local factors, but assesses the overall programme to manage Company-wide risk exposures and monitor that the aggregation of risk ceded to individual reinsurers is within the Company’s appetite for credit risk.
- Longevity risk: The Company monitors the exposure to this risk and the capital implications to manage the impact on the Company-wide exposure and the capital funding that the Company may require as a consequence.
- Persistency risk: Where possible the financial impact of lapses is reduced through appropriate product design. The Company also implements specific initiatives to improve retention of policies which may otherwise lapse.
- Product design and pricing risk arises from poorly designed or inadequately priced products and can lead to both financial loss for and reputational damage to the Company. Guidelines have been developed to support the Company through the complete cycle of the product development process, financial analysis and pricing.
- Expense risk is primarily managed by the Company through the assessment of profitability and frequent monitoring of expense levels.

Assumptions and methodologies

The nature of life insurance business is such that a number of assumptions are made in compiling these financial statements. Assumptions are made about investment returns, mortality rates, lapse rates, morbidity, expenses, and premium payment patterns in connection with the in-force policies for each business unit. Assumptions are best estimates based on historic and expected experience of the business. The estimate of the ultimate liability arising from life insurance contracts is a significant accounting estimate.

The valuation of liabilities was performed using CALM. In some instances approximations are used due to the nature of liabilities. The approximations are not expected to change the results materially. Best estimate assumptions were generally based on industry, Company, or Branch experience. Provisions for adverse deviations (“PfADs”) were determined by applying appropriate margins for adverse deviations (“MfADs”) to the

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

best estimate assumptions. A variety of factors are considered in the Branch's valuation techniques, such as yield curve, credit spreads, and default assumptions, which have market observable inputs.

a. Mortality

Mortality refers to the rates at which death is expected to occur for defined classes of insured. Management reviews the Company and Branch mortality experience annually, however, the portfolio of business is too small to form the basis for any internally produced mortality assumption. The Branch's mortality assumption is based on industry experience. The assumed mortality rates for life insurance contracts do not reflect any future improvement. For life products, a higher mortality would be financially adverse to the Branch.

b. Investment Returns

Assets are not formally segmented by line of business or product line at the Branch level. Invested assets are notionally segmented at the Company level to support the actuarial liabilities valued under CALM. For each segment the future cash flows from insurance contracts and the assets supporting them are projected under a number of interest rate scenarios some of which are prescribed for CALM under Canadian Actuarial Standards of Practice or an approximation of CALM. Both current assets and future reinvestment consider credit / asset default risk (assumed to earn a credit spread (including appropriate default provision) above the risk-free Treasury yield based on current and future expected market conditions). U.S. Treasury and Agency bonds were assigned no risk default charge. Other asset defaults were based on industry experience.

c. Expenses

Actuarial liabilities provide for future administrative policy-related expenses. These include the costs of premium collection, claims adjudication and processing, related consulting services, preparation and mailing of policy statements and related indirect expenses and overheads. A unit expense study is performed annually to determine an appropriate estimate of future expenses by liability type. An inflation assumption is incorporated in the estimate of future expenses consistent with the interest rate scenarios projected under CALM.

d. Lapse

The best estimate lapse assumption is based on a combination of industry and the Branch's lapse experience and pricing assumptions for newer products.

Policyholders may allow their policies to terminate prior to the end of the contractual period by choosing not to continue to pay premiums or by exercising one of the non-forfeiture options contained in the contract. Assumptions for termination experience on life insurance are based on industry and the Company's experience. Termination rates vary by plan, policy duration and method of premium payment. For universal life policies, it is also necessary to set assumptions about premium cessation occurring prior to termination of the policy.

e. Premium payment patterns

Universal life liabilities are sensitive to the amount of discretionary premium received from the policyholders. A premium persistency assumption is made for all universal life products and can vary by plan, age and policy duration.

f. Policyholder dividends

Future policyholder dividends are included in the determination of actuarial liabilities for participating policies, with the assumption that future policyholder dividends will change to reflect the experience of the respective participating accounts consistent with the participating policyholder dividend policies.

Sensitivity test analysis

There is considerable judgment required by management in making assumptions in the measurement of insurance liabilities. Application of different assumptions may result in different measures of the liabilities. Therefore, sensitivity testing is widely used to measure the capital required and volatility in earnings due to exposure to life insurance risks. This assessment is taken at both Branch level and at Company level where

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

the impact of aggregation of similar risks can be measured. This enables the Company to determine whether action is required to reduce risk, or whether that risk is within the overall risk appetite.

The Company uses a number of sensitivity test-based risk management tools to understand the volatility of earnings, the volatility of its capital requirements, and to manage its capital more efficiently. Sensitivities to economic and operating experience are regularly produced on all of the Company's financial performance measurements to inform the Company's decision making and planning processes, and as part of the framework for identifying and quantifying the risks to which each of its business units, the Branch, and the Company as a whole, are exposed.

The following provides information about management's best estimate of the impact of changes in assumptions used to determine the Branch's life contract liabilities.

	Change in assumption	Increase in liability	
		2020 \$	2019 \$
Mortality rate	+3%	30	33
Expenses	+10%	114	118
Termination rate	+10%	234	217

Investment returns

The Company's assets are notionally segmented to correspond to different liability categories for the Branch. For each segment, the projected notional asset and liability cash flows are used in the Canadian Asset Liability Method ("CALM") under several interest rate scenarios to determine the actuarial liabilities. The notional asset cash flows are reduced to provide for asset default losses.

Interest rate risk associated with this assumption is measured by determining the effect on the present value of the projected net asset and liability cash flows of the Branch of an immediate 1% increase or an immediate 1% decrease in the level of interest rates. These interest rate changes will impact the projected cash flows.

The effect of an immediate 1% increase in interest rates would be to decrease the present value of these net projected cash flows by approximately \$248 (2019 - \$89). The effect of an immediate 1% decrease in interest rates would be to increase the present value of these net projected cash flows by approximately \$248 (2019 - \$89).

C. Capital management and regulatory compliance

The Company's policy is to maintain a strong capital base. The Company manages its capital to ensure continued ability to provide an adequate return to the shareholder, exceed insurance regulatory capital requirements, provide flexibility to take advantage of growth opportunities, maintain a strong credit rating, and to support the risks associated with the business of the Company. The Company monitors the Branch's capital and in the event of a shortfall will fund the Branch.

The Bermuda Monetary Authority ("BMA") is the regulator of the Company. Under the laws and regulations of Bermuda, the Company must maintain a minimum amount of statutory capital and surplus based on the enhanced capital requirement. As at 31 December 2020 and 31 December 2019, the Company exceeded the minimum requirement.

BF&M LIFE INSURANCE COMPANY LIMITED

BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

The Insurance Commission of the Bahamas (“ICB”) is the regulator of the Branch. Under the laws and regulations of Bahamas, the Branch must maintain a capital ratio of 150%. As of 31 December 2020 the Branch’s Capital Ratio was 215%. The Branch is also required to have a Statutory Fund in place equal to its policyholder liabilities less 75% of ceded reinsurance reserves.

6. CASH AND CASH EQUIVALENTS

	2020 \$	2019 \$
Cash at bank and in hand	<u>4,219</u>	<u>4,153</u>

7. REGULATORY DEPOSITS

	2020 \$	2019 \$
Regulatory deposits	<u>4,261</u>	<u>2,641</u>

Regulatory deposits represent fixed amounts placed on deposit with a bank to satisfy licensing criteria of the Insurance Commission of the Bahamas. These deposits cannot be removed nor the amounts reduced without the prior written consent of the regulator.

8. FAIR VALUE MEASUREMENT

A. Fair value methodologies and assumptions

The carrying values of cash and cash equivalents and regulatory deposits approximate their fair values.

B. Fair value hierarchy

The Branch categorises its fair value measurements according to a three-level hierarchy. The hierarchy prioritises the inputs used by the Branch’s valuation techniques. A level is assigned to each fair value measurement based on the lowest level input significant to fair value measurement in its entirety.

The three levels of the fair value hierarchy are defined as follows:

i) Level 1

Fair value is based on quoted market prices for identical assets and liabilities in an active market at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing services, or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm’s length basis. The quoted market price used for financial assets held by the Branch is the current bid price.

ii) Level 2

Fair value inputs for level 2 are inputs, other than quoted prices included within level 1, which are observable for the asset or liability either directly or indirectly. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. These inputs include the following:

- Quoted prices for similar assets and liabilities in an active market

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH

Notes to Financial Statements

For the year ended 31 December 2020

(in thousands of Bahamian dollars)

- Quoted prices for identical or similar assets in a market that is not active, the prices are not current, or price quotations vary substantially over time or for which little information is released publically.
- Inputs other than quoted prices that are observable for the asset or liability such as interest rates and yield curves.

iii) Level 3

If one or more of the significant inputs is not based on observable market data, the financial assets are included in level 3. There are no assets measured at fair value using estimates and recorded as level 3.

C. Assets measured at fair value

The following table presents the Branch's assets measured at fair value in the statement of financial position, categorised by level under the fair value hierarchy as at 31 December 2020:

Assets	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Cash and cash equivalents	4,219	-	-	4,219
Regulatory deposits	4,261	-	-	4,261
Total assets	8,480	-	-	8,480

The following table presents the Branch's assets measured at fair value in the statement of financial position, categorised by level under the fair value hierarchy as at 31 December 2019:

Assets	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Cash and cash equivalents	4,153	-	-	4,153
Regulatory deposits	2,641	-	-	2,641
Total assets	6,794	-	-	6,794

During the current and prior year there were no transfers between Levels.

D. Assets and liabilities not measured at fair value

Policyholder – The fair value of policyholder loans of \$119 (2019: \$61) is reflected as being equal to the carrying value of the loans. These loans are classified as level 3.

9. ACCOUNTS RECEIVABLE

Accounts receivable comprise of agents' commission advanced of \$4 (2019: \$19).

10. INSURANCE RECEIVABLES

	2020 \$	2019 \$
Recoveries from reinsurers	233	197
Premiums receivable	69	90
Total	302	287

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

11. PROPERTY AND EQUIPMENT

	Furniture, equipment and leasehold improvements \$	Computer hardware \$	Total \$
At 1 January 2019			
Cost	141	17	158
Accumulated amortisation	(61)	(1)	(62)
Net book value	80	16	96
Year ended 31 December 2019			
Additions	-	-	-
Amortisation charge	(14)	(6)	(20)
Closing net book value	66	10	76
At 31 December 2019			
Cost	141	17	158
Accumulated amortisation	(75)	(7)	(82)
Net book value	66	10	76
Year ended 31 December 2020			
Disposals	(11)	-	(11)
Disposals – accumulated amortisation	7	-	7
Amortisation charge	(14)	(5)	(19)
Closing net book value	48	5	53
At 31 December 2020			
Cost	130	17	147
Accumulated amortisation	(82)	(12)	(94)
Net book value	48	5	53

12. OTHER LIABILITIES

	2020 \$	2019 \$
These include:		
Accounts payable	37	-
Premium tax payable	13	13
Total	50	13

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

13. REINSURANCE LIABILITIES

	2020	2019
	\$	\$
Reinsurance liabilities are comprised of the following:		
Life insurance contracts:		
Participating:		
Individual life	74	51
Non-participating		
Individual life	748	654
Total reinsurance liabilities	822	705

14. INSURANCE CONTRACT LIABILITIES

A. Composition of insurance contract liabilities

	2020	2019
	\$	\$
Gross		
Life insurance contracts:		
Participating		
Individual life	697	541
Non-participating		
Individual life	5,575	4,785
Group life	22	27
Group accident	1	-
Total insurance contract liabilities – gross	6,295	5,353
Net		
Life insurance contracts:		
Participating		
Individual life	771	592
Non-participating		
Individual life	6,323	5,439
Group life	22	27
Group accident	1	-
Total insurance contract liabilities – net	7,117	6,058

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

B. Changes in life insurance contract liabilities

	2020			2019		
	Gross	Ceded	Net	Gross	Ceded	Net
Provision for policy benefits	4,702	705	5,407	2,904	815	3,719
Claims payable	651	-	651	150	-	150
Life insurance contract liabilities - 1 January	5,353	705	6,058	3,054	815	3,869
Change in provisions for policy benefits						
Aging and changes in balances	139	30	169	202	(12)	190
Changes in assumptions:						
Investment returns	381	83	464	1,137	(70)	1,067
Mortality	(6)	(1)	(7)	454	(28)	426
Lapse	-	-	-	17	(1)	16
Expense	14	3	17	(12)	1	(11)
Other	14	2	16	-	-	-
Other changes	-	-	-	-	-	-
	542	117	659	1,798	(110)	1,688
Provision for policy benefits	5,244	822	6,066	4,702	705	5,407
Claims payable	1,051	-	1,051	651	-	651
Life insurance contract liabilities - 31 December	6,295	822	7,117	5,353	705	6,058

The majority of the fair value of future policy benefits is determined by reference to the fair value of the assets supporting those liabilities by the Company and notionally allocated to the Branch. The Branch's liabilities are notionally matched to the assets of similar duration held by the Company.

15. INVESTMENT INCOME

Investment income is comprised of interest earned on the Branch's cash and cash equivalents, regulatory deposit, and policyholder loans. Interest on policyholder loans was negligible for 2020 and 2019.

16. INSURANCE CONTRACTS BENEFITS AND EXPENSES

	2020	2019
	\$	\$
Gross life claims and benefits paid	821	718
Reinsurance recoveries	(74)	(197)
Change in insurance contract liabilities	659	1,688
Total insurance contracts benefits and expenses	1,406	2,209

BF&M LIFE INSURANCE COMPANY LIMITED
BAHAMAS BRANCH
Notes to Financial Statements
For the year ended 31 December 2020

(in thousands of Bahamian dollars)

17. OPERATING EXPENSES

	2020	2019
	\$	\$
Wages and salaries	453	426
Office rent, building and utilities costs	134	188
Professional and consulting fees	86	95
Compliance, legal and regulatory	66	77
Office and administration expenses	14	22
Bad debt	71	38
Training and development	-	2
Bank charges and foreign currency purchase tax	5	10
Travel	-	1
Memberships and subscriptions	3	2
Other	9	7
Total operating expenses	841	868

18. COMMITMENTS AND CONTINGENCIES

Operating leases

The Group has entered into a commercial lease with a renewable option on office space. During the year-end 31 December 2020 \$123 (2019: \$171) was recognised in the statement of income. The minimum future lease payments payable under non-cancellable leases are as follows:

	2020	2019
	\$	\$
No later than 1 year	24	-
Total	24	-

19. SUBSEQUENT EVENTS

There are no subsequent events to report.